



# "Hometown service since 1922"

• HEATING OILS • OIL BURNERS • AIR CONDITIONING • SALES • SERVICE • INSTALLATIONS •



At Reliable Oil and Steve's Fuel, we offer a variety of options for our customers; from our Price Protection Plans, to our convenient EZ Pay Budget Plan, to Automatic Credit Card/ACH Payments; we offer a program that can accommodate virtually any client. Explore the benefits of each of our options and select the program that best suits you.



*"Your comfort is our #1 priority"*



## OIL PURCHASING PLANS

### Capped Price

**How it works?**

Your maximum (capped) price is set for a specific number of gallons that you predetermine.

**Pros:** If the price of fuel goes up, you are protected by the capped price; if the price of fuel goes down, you receive the lower price thanks to downside protection.

**Cons:** A fee is required for the downside protection—however, it can be built into your EZ-Pay Budget.

### Fixed Price

**How it works?**

You lock into a set price for a specific number of gallons—then we procure your predetermined gallons; per requirement of CT state law.

**Pros:** No fees. You are protected from increasing fuel costs; know exactly how much you will pay for your fuel.

**Cons:** If market prices go down, you do not benefit because you are locked into a set price until your contracted gallons have been exhausted.

### Market Price

**How it works?**

Pay for your fuel at the daily fluctuating market rate—just as you pay for gas at the pump.

**Pros:** No fees. If prices are lower when your fuel is delivered, you will receive the lower price; you are not locked into a price.

**Cons:** If prices are higher when your fuel is delivered, you will receive the higher price; you are not protected from price increases.

Customers have asked which price protection program is best, and while we know the benefits of each, we understand that each customer has different needs. Therefore we have provided this chart to illustrate the potential of each plan over the course of the year.

The *Capped Price Program* protects you against rising fuel prices, while offering "downside protection" should prices fall. The "downside protection" cost is based on your estimated fuel consumption and allows your price to come down should oil prices fall below your "capped price".

The *Fixed Price Program* benefits those customers who find comfort in knowing the amount they will pay for their oil; it locks you into a set price for your oil until the contract expires. And our *Market Price* customers find comfort in knowing they will pay a fair price based on current market conditions. To address any questions, please don't hesitate to **contact one of our customer service representatives.**

